

## MOVING TO THE CLOUD CAN BE SUCCESSFUL IN SMALL STEPS

Accelerate the value of cloud with hybrid deployments and without having to commit to 100% migrations

### Trends Shaping Cloud

“ 56% of CIOs in Gartner’s CIO survey indicate they are adopting cloud as either an option or as part of a ‘cloud first’ approach, while 71% look to SaaS either first or as an option.

### Gartner

## Why SmarTek21 Hybrid Cloud & Data Services?

Most companies are in the cloud in one way or another. And increasingly, only cloud-based or SaaS implementations are being funded by executive teams. Gone are the days of large capital expenditures and up-front purchases of hardware!

But, that does not mean that so-called legacy infrastructure and on-premise data centers are going away anytime soon. In fact, the reality for most companies is that they need a hybrid cloud solution—one with a range of applications that work with legacy software, are deployed on-premise and are consistently released to the public cloud.

## Leverage a Scalable and Synchronized Data Layer

- A major challenge for most companies is dealing with disparate data and maintaining multiple data stores
- SmarTek21's ECC delivers the advantage of agility, innovation, scalability and synchronization capabilities
- Our team can advise on the right data architecture and models to support your ongoing needs and identify what to move to the cloud and when

## Avoid the Cost and Time to Refactor Applications

- Without the proper knowledge, the cloud can appear to be an all or nothing proposition
- Many legacy data stores and applications are more expensive to operate in a cloud than on-premise and dedicated hardware—plus, they require a costly, time-consuming effort to refactor and make cloud-ready
- SmarTek21 can bring together multiple clouds to meet the needs of your application and data without requiring a complete refactoring of your infrastructure

## Extend Existing Applications Across Multiple Clouds

- Many applications should be decomposed into different elements that can be deployed across a hybrid environment that is best suited for their needs
- SmarTek21s team can help you determine how to best break apart an application and redeploy its elements across leading clouds, such as AWS and Azure
- SmarTek21s approach makes it possible to extend existing infrastructure investments while continuing to migrate key elements to the cloud

## Leveraging Our Own Products

With SmarTek21, you get more than an experienced team and trusted services. You also get access to our line of products, which can work together with our solutions to address the need for better self-service and access to data sources.



**SmartBotHub**

Provide self-service FAQs  
& support for common tasks.



**Enterprise  
CloudConnect**

Connect disparate data sources and  
migrate on-premise to the cloud.

## ENGAGE WITH US TODAY

**+1.425.242.3786**

Call us today to discuss how SmarTek21 can ensure your Office 365 delivers business value.

For more information and to setup a demo, visit  
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## ABOUT SMARTEK21

Since 2006, our customers have trusted us to deliver on their aggressive digital transformation projects and rescue them from technology challenges that stall their business. We provide outcome-based deliverables by combining project-driven professional services and ongoing managed services that help identify, deploy, optimize, and support the right technology and applications to deliver on our enterprise customer's specific business goals.

Our customers benefit from proven success accelerating digital evolution and transformation by focusing on their business outcomes, delivering technical competencies, and backing it with dependable operations reachable 24x7. We partner for the long run by offering a collaborative solution that helps ensure business goes smoothly today, tomorrow and for years to come.

+1 425-242-3786  
info@smartek21.com

12910 Totem Lake Blvd. NE,  
Suite 200 Kirkland, WA 98034